



Meet the IR Accountancy Group

Our members are leaders of the Accountancy industry. They are proud to uphold the highest ethical standards and offer an unrivalled quality of service to clients all over the world.



Who are IR Global?

IR Global was founded in 2010 and has grown to become the largest practice area exclusive network of advisors in the world. This incredible success story has seen the network receive recognition and be featured in a plethora of ranking and publications such as Chambers and Partners, Legal 500, the Financial Times, Lawyer 360, Thomson Reuters to name just a few.

IR Global, the future of professional services

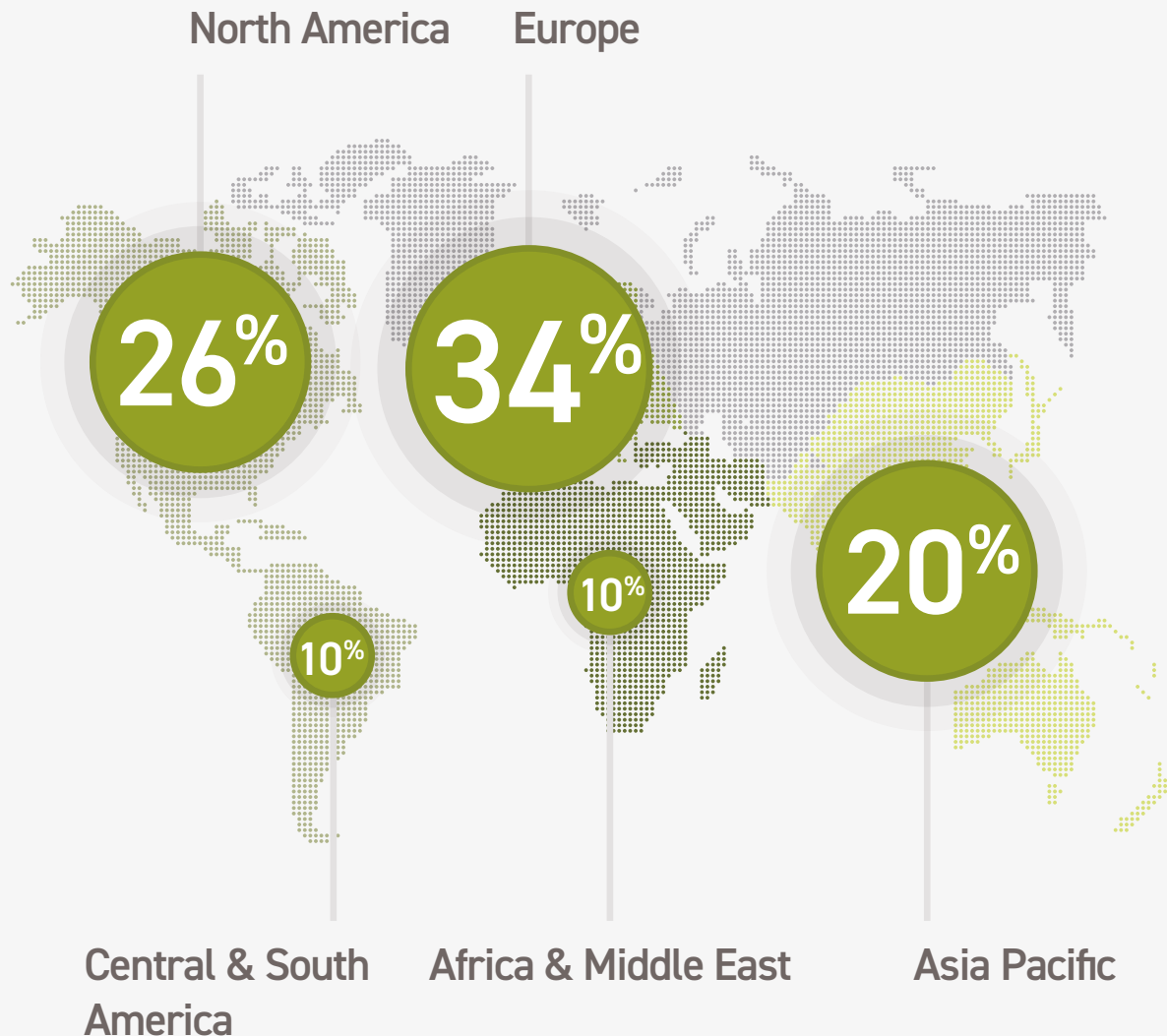
IR Global is a multi-disciplinary professional services network that provides advice to companies and individuals in over 155+ jurisdictions.

We are a community of like minded individuals and a global network which cultivates a giving mentality and putting the client's needs first.

The traditional role of the adviser has changed and today businesses require more from their lawyer, accountant or business adviser. We are at the forefront of this transition and focus on providing results in consideration of long term strategic goals.

We believe the archaic 'professional service firm' model is dying due to it being insular, expensive and slow. In IR Global, forward thinking clients now have a credible alternative which is open, cost effective and flexible.

Member Coverage



The Members



Vetting

Members are subjected to a stringent vetting process upon joining. During this process we analyse firm reputation, rankings and gauge feedback from local IR members and connections in their jurisdiction. Finally a face to face meeting or conference call is set up to ensure the applicant is aware of group expectations and ethos.

Protocols

The relationship between referrer and recipient is to be one of transparency and respect at all times. There is also a protocol in place for referring clients and best practices.

More information can be found in the referral protocol chapter of the member handbook.

<https://bit.ly/2vglak7>

Working Groups

IR has a strong focus on practice area expertise and regional knowledge, ensuring clients get the very best advice, no matter how niche the requirement. Within the group we have 12 working groups, each headed by a steering committee of experienced and innovative member firms from different countries around the world. Their role is to handle communication within the group, the coordination of multi-jurisdictional cases and most importantly, ensure businesses and individuals receive unrivalled quality of service and value.

www.irglobal.com/working-groups

Why Use the IR Global Network?

How?

 <p>Niche Expertise</p>	 <p>Big Firm Experience</p>	 <p>Multi-Disciplinary</p>	<p>SPEAK with your own advisor for an introduction to another member</p>
 <p>Cost Effective Billing</p>	 <p>Close Cooperation</p>	 <p>Speed of Response</p>	<p>SEARCH via the website and identify the right advisor to fulfil your requirements</p>
 <p>Local Knowledge</p>	 <p>Partner Led</p>	 <p>Personal Service</p>	<p>CONTACT the IR Global head office and speak with a member of the team for support.</p>

IR Global Accountancy Network

The International Accountancy group has representatives in over 60 jurisdictions around the world. Each member is carefully vetted on their firm expertise and experience, ensuring the highest standards are upheld. Furthermore, our members are at forefront of the industry with regard to global regulations, technology / AI integration and are renowned for their strategic role in helping clients achieve their long term goals.

To support the global accounting network, our law firm partners work side by side to create the most cohesive client solutions. This means no matter what the requirement or potential issues being faced, clients can be assured of the highest quality specialist advice from a network of like-minded individuals who have established working relationships. For this reason, the IR Global Accountancy Group is the 'go to' alternative for international businesses of today.

Accountancy Services and Expertise

- Audit & Assurance
- Company Accounts
- Payroll
- Tax
- Transaction Support
- Consulting
- Forensic Accounting
- Risk & Regulatory
- Due Diligence
- Specific Expert Reports



Meet the Committee



William Spiteri Bailey

RSM Malta, Malta



Larry Soldingier

L J Soldingier Associates, LLC,
US - Illinois



John Curzon

CCK Strategies,
US - Oklahoma



Marco G. Walser

Walser Partner AG,
Switzerland



Chris Downing

Inspire Professional Services
Ltd,
England



Stuart Foster

Peregrine Corporate Services,
Isle of Man

Accountancy Group Initiatives



The Role of the Committee

The IR Accountancy committee speaks on a regular basis and meets at each of our international events. Furthermore, once a quarter we have a conference call that defines group strategy. This encompasses quality standards, new member recruitment, tools which can improve our advisory offering and initiatives that can create value to members and clients alike.

Events

The network hosts four major international conferences each year and numerous smaller regional gatherings. This is a vitally important component of the network as it supports the development of the group and the formation of closer bonds / working relationships between members. This ensures clients have a high quality and consistent service from firms around the world.

The Unique Offering of IR Global

We combine forces and in-depth Accountancy expertise from IR Global experts around the world. We are subsequently able to offer the highest quality services without the huge overheads and pyramid like structures of the large multinational professional services firms.

In addition, as accountancy / financial related issues cross all areas of business, the IR Accountancy group is in regular contact and has close co-operation with the other IR Practice Group committees and members, including M&A, Private Client, Real Estate to name a few. Meaning no matter what the requirement, we can bring in the right expertise.

As Featured In



FINANCIAL TIMES



AccountancyAge



People Management



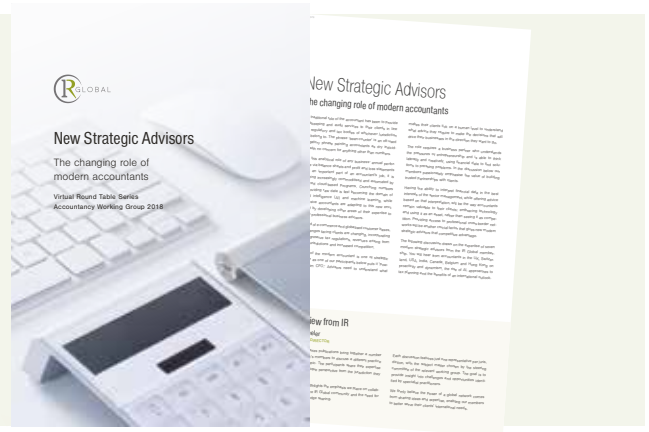
Publications

Our virtual series of publications brings together members around the world to share knowledge and discuss topical issues.

New Strategic Advisors - The changing role of modern accountants

The traditional role of the accountant has been to provide bookkeeping and audit services to their clients in line with regulatory and tax bodies of whichever jurisdiction they belong to. The phrase 'bean-counter' is an oft-used derogatory phrase painting accountants as dry individuals with no concern for anything other than numbers.

While this analytical role of any business' annual performance via balance sheets and profit and loss statements is still an important part of an accountant's job, it is becoming increasingly commoditised and automated by advanced cloud-based programs. Crunching numbers and providing raw data is fast becoming the domain of artificial intelligence (AI) and machine learning, while progressive accountants are adapting to this new environment by developing other areas of their expertise to become professional business advisors.



Cross-Border Company Formations - Finding the right structures to meet client expectations



International expansion has many challenges ranging from accessing new markets, absorbing new regulations and sourcing new employees. Before all this can happen though, the way a company is structured needs to be prioritised to ensure the business can operate efficiently and effectively.

Efficient structuring can be crucial to find the right vehicle with the right features and flexibility to meet the unique demands of a client's operations. Partnerships, limited liability companies, public corporations, trusts and sole proprietorships all have different features designed to suit different commercial enterprises.

Tax Efficient Inbound Investment - Tax Structures for Cross-Border Acquisitions

Anyone considering an inbound investment into another country or jurisdiction must give serious thought to taxation. Issues such as privacy, accurate asset valuation and liability protection are important, but it is the tax efficiency of a foreign investment that will most likely measure its long-term success.

There are, of course, many different types and methods of investment, whether that be via direct acquisition of a capital asset, the purchase of shares in an existing business or a real estate transaction. A smart investor will study the rules and regulations that apply to each scenario in their jurisdiction of choice, and adhere to them while minimising tax liability.



Case Study:

Close collaboration results in tax-efficient structure

International collaboration across the IR Global (IR) network was evidenced to great effect recently by three Accountancy Group members in the US, UK and Isle of Man.

CCK Strategies, IR's US member based in Oklahoma, had a private client who was a US citizen, living in London and working in the financial services sector.

He had developed a quantitative investment model that he wanted to sell to clients around the world, but was unsure of the best way to structure the business from a global tax perspective.

Eric Kunkel, Partner at CCK, referred his client to IR's UK member, Chris Downing of Inspire, for further advice.

After further discussions with the client, Chris established that an offshore structure would allow the client to receive income from outside the UK, without being subject to UK tax. The client was a non-domiciled UK resident and, as such, could hold money outside the UK in US Dollars, without the need to bring it onshore.

Chris and Eric's Business Partner, John Curzon, were familiar with IR's Isle of Man member Stuart Foster, of Peregrine Corporate Services, and it was agreed to refer Stuart to Eric's client. Stuart was able to recommend an appropriate Isle of Man structure to meet these requirements.

Chris said: "The great thing about the network, is that even if I cannot assist directly, there is someone I trust to pass

the query onto, with the knowledge they will help my client achieve the best outcome."

CCK, Inspire and Peregrine were all confident in referring the client to fellow IR members, as a result of the strong relationships forged over time spent together on accountancy committee calls and at IR Global conferences.

Eric said: "At CCK we are focused on creating value for our clients in every situation. Our membership in IR Global and the relationships we have developed within really complement that goal."

CCK's client obtained the most appropriate structure for his circumstances and all the IR Global members involved were able to impress the client through their use of IR Global connections.

Stuart said: "It is always great to receive new business as a result of our membership of IR Global, but it is particularly satisfying when the network produces good results for clients and allows you to work with fellow members that you like and trust. This small example brings together all the things that I enjoy and find valuable about the IR Global network."



John Curzon, Stuart Foster, Chris Downing & Eric Kunkel pictured at the IR Annual Conference 2018, London



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